

KATUN[®] SELECT[™] TONERS:

Katun[®] Select[™] printer cartridges, which are backed by a two-year warranty, have been developed specifically for the highly competitive printer market and tested in Katun's state-of-the-art Research and Development lab to meet strict quality guidelines. These new-build products are designed to meet or exceed customer expectations, including yield, image density, print quality and overall performance. Best of all, they are available at very competitive costs. As part of Katun's efforts to introduce products that exceed the expectations of our customers, we have taken additional steps to deliver products with the best overall value to our customers.



Unique Products:

The Katun development team, together with our manufacturing partner, has developed a universal HP monochrome toner cartridge. This universal toner cartridge allows the same Katun Select toner to install and function in three HP applications – LaserJet P1102,P1005, M1120.

While other manufacturers claim to have a universal cartridge, very few actually have one that functions properly in all three applications. The difference in the Katun Select cartridge versus other cartridges is the self-adjusting pin mechanism that helps guide the cartridge into the machine at installation. In application specific cartridges, this pin is stationary and its position on the cartridge varies slightly by application. The self-adjusting pin found on the Katun Select universal cartridge allows the cartridge to be universal across multiple model platforms which allows customers to reduce their stock inventory by not having to carry 3 different cartridges for these different model applications.

Consistent Quality:

On-site Katun personnel work directly with our toner manufacturing partners to assist in the management of the quality process. This helps ensure our customers receive consistent quality each and every time they purchase Katun Select toners. Having local team members on site also allows the Katun development team to work with the supplier to identify and resolve problems in a timely and effective manner. Other competitors often simply purchase products from which ever supplier may have the lowest price without much concern over quality or consistency of the product. However this is not how Katun approaches the situation. Katun has chosen to work closely with key manufacturing partners to deliver consistent quality products that meet our specifications.

Product Testing:

Katun and the manufacturer conduct random sample testing for each lot produced to identify any production/manufacturing related variability in the product's performance or quality. Some of our competitors may perform initial performance tests to confirm the product quality, but others may simply purchase based solely on price without concern for performance or consistency. This added step of random lot testing helps Katun ensure that our products consistently perform at their highest level.